

DOUG GORE

EXECUTIVE VICE PRESIDENT OF WINEMAKING,
VINEYARDS AND OPERATIONS

Doug Gore is the Executive Vice President of Winemaking, Vineyards and Operations for Ste. Michelle Wine Estates, the leading wine producer in Washington state and owner of wineries in California and Oregon as well as the exclusive U.S. importer of Antinori wines, Champagne Nicolas Feuillatte and Villa Maria Estate.

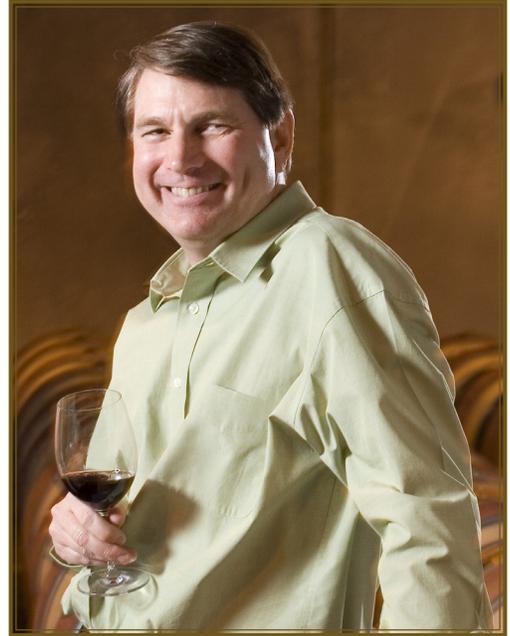
He is responsible for oversight of Ste. Michelle Wine Estate's Washington, Oregon and California wineries as well as the company's own and contracted vineyard acres.

A California native, Doug was raised in San Jose. He earned a Bachelor of Science degree from California Polytechnic State University (Cal Poly) in San Luis Obispo. After graduation, Doug began his winemaking career as a laboratory technician and later as an enologist at Beringer Vineyards. He joined Ste. Michelle Wine Estates in 1982 as assistant winemaker for Chateau Ste. Michelle. He later was named winemaker for the company's new Columbia Crest winery; he created Columbia Crest's first wines from the 1984 vintage.

Under Doug's direction, Columbia Crest became one of America's most popular wineries. Leading wine critics have recognized Doug for creating wines with a food-friendly, approachable style that capture the true expression of each grape variety vintage to vintage.

His Merlot is widely regarded as the wine that helped establish Washington's outstanding reputation for the variety, and his Chardonnay was routinely a top-seller in the category. Doug's first vintage of Syrah, a 1994 Reserve bottling, was the second Syrah to be produced in Washington. Consecutive vintages of the Reserve Syrah have earned 90+ ratings from leading wine critics. These, along with his Cabernet Sauvignon, were frequently named to the annual lists of "top wines" selected by national wine magazines.

Since coming to Washington more than 30 years ago, Doug has watched the region grow from a relatively unknown wine region to the second largest wine region in the U.S. He is considered one of the pioneering winemakers in the Washington wine industry.



In 2012 Doug returned to the cellar to craft Seven Falls wines, which are served exclusively in fine restaurants. The project marked an opportunity to not only stay connected to the winemaking side of the business but to also mentor team members who will be the future winemakers of Washington.

Doug's winemaking career was influenced by several legends in the American wine industry. At Beringer, he worked alongside Myron Nightingale. During the 1980s and 1990s, André Tchelistcheff, whom *Wine Spectator* magazine called America's most influential vintner since the repeal of Prohibition, was a consultant for Columbia Crest. Doug also worked closely with the late Walter Clore, Ph.D., who is considered the father of the Washington wine industry.